

# MICHAEL J. PELLETIER

*for APA STATEWIDE PRESIDENT 2022*

## CONTACT

mike.pelletier@salemstate.edu  
p. 781-775-3730  
Resident of Wilmington, MA

## EDUCATION

MBA  
Fitchburg State University  
In Progress  
2018-

Bachelor of Arts, Art  
Salem State University August  
2010-2013

## RELEVANT COURSEWORK

Contract Law  
Human Resources Management  
Labor Relations

## EXPERIENCE

### **Business Operations Manager, Business Affairs**

Finance and Facilities, Salem State University, Salem, MA  
2018 - present

- Management related to asset tracking, student printing, copier program, vehicle fleet management, university print and mail.
- Vehicle fuel card program administrator.
- University mail system administrator.
- Departmental purchases, payables, and budget analysis.

### **Board Member and Salem Chapter President, APA**

Salem State University, Salem, MA  
2015 - present

- CBA bargaining team, 2017, 2020.
- Remote work and COVID / mask related agreements, 2020, 2021.
- Salem COVID Impact furlough program (zero-retrenchment) agreement, 2020.
- COVID Vaccine Agreement, 2021.
- Salem Voluntary Separation Incentive Program, 2019.

### **Student Services Specialist, Student Navigation Center**

Enrollment Management, Salem State University, Salem, MA  
2014 - 2018

- Executed functions related to registrar, student accounts, financial aid, and student retention to maintain and settle student accounts.
- Contributed digital assets to a student knowledge-base.
- Supervised a team of student employees.

### **Computer Operator, Copy Center**

Business Services, Salem State University, Salem, MA  
2008 - 2014 Salem, MA

- Processed files related to print production in adherence with university brand guidelines.
- Customer Service.

### **Retail Marketing, Production**

R.R. Donnelly, South Boston, MA  
2001 - 2008

### **Publishing, Production Assistant**

Pearson Education, Needham, MA  
1999 - 2001

# MICHAEL J. PELLETIER

*for APA STATEWIDE PRESIDENT 2022*

## CONTACT

mike.pelletier@salemstate.edu  
p. 781-775-3730  
Resident of Wilmington, MA

## INITIATIVES

- Fringe equity, tuition and fees
- Improved benefits, at the table
- Labor / Management Committee, reestablish meetings
- Community engagement, gain public opinion
- Demand additional support for Higher Ed administrators from MTA

## ENDORSEMENTS

**Rosa Di Virgilio Taormina**  
APA Statewide "Vice President"

**Erik Champy**  
MTA "President"

## NOMINATION for STATEWIDE PRESIDENT, APA

Dear Membership:

My name is **Michael Pelletier** and I have served as chapter president at Salem State for seven years when the current election concludes on December 21, 2021. I humbly ask that you accept my nomination for statewide president of the Association of Professional Administrators, and I ask you to vote for me.

Since 2015, I have spoken up on behalf of my local membership for needed improvements to language, benefits and fringe, and my goal as statewide president will be to give the proper attention to overdue items.

I have heard the frustration of members seeking education benefits to further their careers, but the short raises provided in recent contracts make continued education unreachable. Believe it or not, not all APA members can get a course fee waiver at their own institutions; while AFSCME can, and some APA at other locations can. This is an example of what I will call "fringe inequity". Bringing attention to this in the next contract negotiation will become a priority.

Improved dental benefits is another concern of many members. I believe these benefits can be improved, but the proposal must be brought to the bargaining table where it can be negotiated. During the next CBA negotiation, improved dental benefits shall also be a priority.

I have attended nearly every single monthly meeting since 2015, and not one meeting came to pass without some grumblings of the cessation of labor and management committee meetings. The labor and management committee is non-existent, and it is management's fault. We are always willing and eager to discuss working conditions on your behalf, but HR and school representatives from management

# MICHAEL J. PELLETIER

*for APA STATEWIDE PRESIDENT 2022*

have distanced themselves from these meetings. Depending on our options, either the labor and management committee meetings will be re-established, or the APA will seek other mediums to express our concerns over working conditions that are more aligned with protected activities. We are not being unreasonable; we only want to have regular conversations with interested parties regarding matters that are important to us to perform our jobs adequately and feel rewarded.

I believe the case for improved benefits, pay increases, and generally "respect" is a matter of gaining a positive public opinion of state employees, state employment and our unions. The APA will increase public relations, and we can begin by asking MTA, "What more can you do for us?" As we have been willing to do as much as needed for them, we should demand more support and resources from our parent organization, specifically for Higher Education and its administrators.

I assure you that much of this is the development of possibly already existing relationships, but to be assertive that the talks continue. I thank you for taking a moment to read.

I hope to be your next statewide president.

Sincerely,

Mike Pelletier

Salem State APA Chapter President, 2015-2021

(Thank you, Salem.)